

2025 ThoughtSpot Generics Program

ThoughtSpot helps pharmacies attract new patients, retain existing patients, and operate their business more efficiently. In addition to the educational benefits of attending ThoughtSpot, you may be eligible to receive up to **4.00%** off rebatable generics purchases made between April 1, 2025, and June 30, 2025, subject to meeting the applicable requirements below. If you agree to the terms and conditions of the generics program as described below, click the "I Accept" icon at the bottom of this webpage. Please contact your Cencora Sales Executive if you have any questions.

ThoughtSpot 2025 Generics Program Eligibility Requirements

- You must register for a conference package or an a la carte conference pass for the 2025 ThoughtSpot tradeshow by April 2, 2025 (11:59 PM PST), through the online registration web portal. During the registration process, you must specify the number of authorized representatives (see below) who will be attending ThoughtSpot 2025. You may add attendees after you have completed the registration process, but they will not count toward your rebate tier.
- If you are a new Cencora customer and did not have an active Cencora account number on or before April 2, 2025, you may register up until May 31, 2025 (11:59 PM PST). This extended deadline applies only to new customers.
- Changes to existing ThoughtSpot registrations are subject to availability and may impact rebate eligibility.
- Upon arrival, each authorized representative must complete the ThoughtSpot check-in process, including, without limitation, receiving event credentials from event registration booth staff, no later than July 19, 2025 at 3:00 PM (PST).
- Under this program, subject to the maximum limits outlined below, accounts tied to a unique, eligible registration type (i.e., Full Conference Pass, Conference Pass, or Guest 18 & Older) will be eligible to receive a one-time rebate of up to a **4.00%** discount on rebatable generics purchases from April 1, 2025, through June 30, 2025 ("Performance Period").
- All controlled substances and listed chemicals, non-rebatable generics, and new products that launch during the Performance Period (collectively, "Excluded Products") are excluded from and not rebatable under this program.
- The rebate is in addition to all other discounts, rebates, or other incentives related to generics purchases.
- The rebate is based on net sales of rebatable generics during the Performance Period. Any and all Excluded Products are excluded from this program.
- All orders of controlled substances and listed chemicals are subject to Cencora's order monitoring program ("OMP"), and any orders identified by the OMP may be rejected and result in future ordering restrictions.
- Returns that are excessive or inconsistent with prior purchasing history may result in disqualification.
- To receive the rebate, the appropriate number of authorized representatives from each store must physically attend and check in at ThoughtSpot individually (i.e., confirm attendance with event check-in staff upon arrival, receive event credentials, etc.), as outlined herein and in the following table:

Parameters (up to 4.0% of Rebatable Generics during Performance Period)		
Number of Pharmacy Locations/NCPDPs Purchasing Rebatable Generics	Minimum Number of Unique Authorized Representatives Attending ThoughtSpot 2025	Maximum Rebate (Subject to Eligibility Requirements)
1	1	\$4,000
2	2	\$8,000
3	3	\$12,000
4	4	\$16,000
5 or more	5 or more	\$20,000

- All pharmacies need to have purchased rebatable generics by June 30, 2025 to qualify for the rebate. Any pharmacy that fails to make a rebatable generic purchase by June 30, 2025 will be excluded from the rebate calculation. For example, if you own 5 retail pharmacies that are represented at the event as required and only 4 have purchased rebatable generics by June 30, 2025, you will be eligible for a maximum rebate of \$16,000—not \$20,000.
- If you have both a retail and alternate care facility, the pharmacy SAP Account number that you use to register for ThoughtSpot will be eligible for this program.
- At least one authorized representative from each store must be a named registrant at ThoughtSpot 2025 and have legal authority to bind the pharmacy. Unique authorized representatives may only represent one pharmacy location, each of which must be tied to a unique, eligible registration type (i.e., Full Conference Pass, Conference Pass, or Guest 18 & Older), and are not aggregated on a non-common control or ownership basis. Unique authorized representatives must be at least 21 years old and provide valid supporting documentation (i.e., driver's license, passport, or other government-issued ID) at ThoughtSpot registration. Additional ThoughtSpot attendees and/or authorized representatives must be associated with the pharmacy in a business capacity, such as a pharmacist-in-charge, pharmacy technician, front-end clerk, or similar position.
- A signature for the generics rebate will not be required onsite. After the event, the designated rebate signatory will be sent the generics Rebate Acknowledgment Form for their electronic signature. The final generics rebate will be itemized and issued in the form of a credit memo on customers' invoices by September 30, 2025.
- By clicking the "I Accept" icon at the bottom of this webpage, you confirm agreement with the above terms and agree to comply with all laws and regulations, including, without limitation: (i) reporting on reflecting discounts, rebates, and other price reductions, including this rebate, pursuant to 42 U.S.C. § 1320a-7b(b)(3)(A); and (ii) 42 CFR 1001.952(h) relating to reporting on cost reports or claims submitted to federal or state healthcare programs, retaining invoices and related pricing documentation, and making them available on request to healthcare program representatives.